



IBS Windhoek

Position: Counter and Telephone Salesperson

About the Role:

We are seeking a dedicated and dynamic Salesperson to join our team. The ideal candidate will have mechanical knowledge and a keen interest in construction equipment, spare parts, generators and more. This is a client-focused role requiring exceptional sales skills, communication abilities, and full-time commitment.

Key Responsibilities:

- Conduct counter and telephone sales of construction equipment, spare parts, generators and more
- Assist clients by providing detailed product knowledge and technical insights.
- Develop and maintain strong client relationships through professional and courteous service.
- Process sales transactions accurately and efficiently.
- Handle inquiries and provide solutions to customer needs.
- Maintain product displays and ensure a clean, organized sales area.

Requirements:

- **Mechanical knowledge and a passion for machinery** are essential.
- Proficiency in computer applications and systems.
- Excellent verbal and written communication skills in English.
- Knowledge of other languages is an advantage.
- Strong client-focused approach with a proactive and positive attitude.
- Physically fit to stand and walk for long periods of time
- Ability to work independently and as part of a team.

What We Offer:

- Competitive salary and benefits.
- A dynamic, fun and supportive work environment.

Closing date: 24 January 2025

Please submit your application through our official recruitment portal at www.jobopportunities.net . Craft a compelling cover letter, attach your comprehensive CV, and provide authenticated copies of your relevant qualifications and certifications. Only short-listed candidates will be contacted. Applicants will be subjected to reference checks.